TOWN OF UNION LDC REGULAR BOARD MEETING JANUARY 21, 2021

(BY COMPUTER: https://vfcu.webex.com/meet/tstrong) TIME: 8:02 AM

IN ATTENDANCE

STEPHEN TRICHKA DIANE JULIAN GARY LEIGHTON JAMES PEDUTO MARY O'MALLEY-TRUMBLE JEFFREY L'AMOUREAUX TIMOTHY STRONG

MEMBERS ABSENT MARY O'MALLEY TRUMBLE

OTHERS PRESENT ROSEMARY POPE (LDC BOARD ATTORNEY) SARA ZEBALSKY-PEER

JOE MOODY, DIRECTOR (LDC DIRECTOR) ROB SHIMER (ADMINISTRATIVE ASSISTANT)

TRANSCRIBED BY: Sally Omar Czerenda Court Reporting 71 State Street, Suite 101 Binghamton, New York 13901

| | January 21, 2021 2 |
|----|---|
| 1 | MR. TRICHKA: Okay. I'm ready to go. |
| 2 | MR. MOODY: Okay. Let's call the meeting to |
| 3 | order at 8:02 a.m. So let's swing over to we got a |
| 4 | couple of minutes to clear. These are the minutes of the |
| 5 | Regular Meeting that we had on December 17th. So, folks |
| 6 | had a chance to look at those. Are there any additions or |
| 7 | corrections? If not, may I have a motion to approve? |
| 8 | MR. L'AMOUREAUX: So moved. |
| 9 | MR. PEDUTO: Second, this is Jim. |
| 10 | MR. MOODY: Who had the motion? |
| 11 | MR. L'Amoreaux: Jeff. |
| 12 | MR. STRONG: Jeff did. |
| 13 | MR. TRICHKA: Okay. Okay. Thanks, Jeff. All |
| 14 | in favor? |
| 15 | MALE SPEAKER: Aye. |
| 16 | MALE SPEAKER: Aye. |
| 17 | FEMALE SPEAKER: Aye. |
| 18 | MR. TRICHKA: Joe, it doesn't work too well with |
| 19 | (inaudible) Okay. |
| 20 | MR. MOODY: Okay. Now, we'll take a look at the |
| 21 | minutes of the Annual Meeting, big dates where we |
| 22 | appointed officers again and cleared all of our |
| 23 | requirements. So, any additions or changes? Barring |
| 24 | that, may I have a motion to approve? |
| 25 | MS. JULIAN: I have a question. |
| | |

| | January 21, 2021 3 |
|----|--|
| | |
| 1 | MR. MOODY: Yes. |
| 2 | MS. JULIAN: This is Diane. The election of |
| 3 | LDC Officers, on Page 2, I see that I proposed the motion. |
| 4 | I kind of don't remember that being on the slate. If |
| 5 | I did, I shouldn't have. |
| 6 | MR. TRICHKA: We had to make a couple of |
| 7 | amendments, I remember, based on motions, who made them, |
| 8 | and if they were on the slate. |
| 9 | MS. JULIAN: Right, Uh-huh. So, I don' know if |
| 10 | we need to amend that. |
| 11 | MR. TRIC: Yeah, I think so, and I do recall |
| 12 | having to hear Rose jumping in and directing us on that, |
| 13 | and that might have been on a committee. |
| 14 | : That was about on a committee I thought. |
| 15 | MS. JULIAN: Yeah, that was it was the |
| 16 | committees. We were talking about the (inaudible) |
| 17 | MR. MOODY: Right, so we can address that right |
| 18 | now, couldn't we? |
| 19 | MS. POPE: Absolutely, I just you know, |
| 20 | relative to amend that resolution, just to keep in clean. |
| 21 | MR. MOODY: Okay. So, it's so rare. You have a |
| 22 | motion for me there, I guess from Tim or Gary. |
| 23 | MR. STRONG: I so move. |
| 24 | MR. MOODY: Thanks, Tim. |
| 25 | MR. LEIGHTON: I second it, Gary. |
| - | |

| | January 21, 2021 4 |
|----|---|
| 1 | MR. MOODY: So, Tim Tim first, Gary second. |
| 2 | The update that the motion is to amend amend the |
| 3 | motion to approveI mean really what we're doing is |
| 4 | revoting on this item. |
| 5 | MALE SPEAKER: Yes, yes. |
| 6 | MS. JULIAN: This slate. |
| 7 | MR. MOODY: Yeah, so, all right. So, all in |
| 8 | favor of that slate of officers? |
| 9 | FEMALE SPEAKER: Aye. |
| 10 | MALE SPEAKER: Aye. |
| 11 | MALE SPEAKER: Aye. |
| 12 | MR. MOODY: Opposed? |
| 13 | MR. TRICHKA: Okay. So, that motion carries. |
| 14 | So, we'll have to do some member type notice. |
| 15 | MR. MOODY: Jim is on. Welcome, Jim. |
| 16 | MR. TRICHKA: We had another two, I think two, |
| 17 | yes, I see Sarah joined. Good morning, Sara. |
| 18 | SARAH: Good morning. |
| 19 | MR. MOODY: Hi, Sara. |
| 20 | MR. TRICHKA: Rick, did you happen to call him? |
| 21 | There's a phone number here. It might be Sara, as well, |
| 22 | if you called in from another phone as well, Sara. |
| 23 | MS. ZUBLANSKY-PEER: I did. I did, yeah. |
| 24 | MR. TRICHKA: Perfect. thank you. |
| 25 | MR. MOODY: Okay. Okay. So, we revoted on |

| | January 21, 2021 5 |
|----|---|
| 4 | |
| 1 | that. I was hoping to approve these minutes. We did have |
| 2 | a motion. We could (inaudible) |
| 3 | MR. MOODY: Rob, do you have that? |
| 4 | MR. SHIMER: Yeah, we have we had a motion. |
| 5 | It was Jim I mean Tim and Gary. |
| 6 | MR. TRICHKA: Okay. So we're approving with the |
| 7 | exception of the slate of officers which was revoted just |
| 8 | today. So, with the exception of the slate of officers, |
| 9 | may I have a motion to we have a motion to Julian we |
| 10 | have a motion on the table to approve the minutes and all |
| 11 | in favor. |
| 12 | MALE SPEAER: Aye. |
| 13 | MALE SPEAKER: Aye. |
| 14 | MS. POPE: We don't |
| 15 | MR. TRICHKA: Do we have a motion to approve the |
| 16 | minutes. We just voted on we voted on the slate. |
| 17 | MR. MOODY: No, no, no. We had a motion to |
| 18 | approve the minutes. It was first and seconded, and then |
| 19 | Diane asked that oh, no, we didn't, Diane asked for the |
| 20 | (crosstalk) |
| 21 | MS. JULIAN: (Crosstalk) |
| 22 | MR. STRONG: I will put the motion on. |
| 23 | MR. LEIGHTON: Second. |
| 24 | MR. MOODY: All right. Tim put the motion |
| 25 | Gary second. All in favor? |
| | |

| | January 21, 2021 6 |
|----|--|
| 1 | MALE SPEAKER: Aye. |
| 2 | MALE SPEAKER: Aye. |
| 3 | MALE SPEAKER: Aye. |
| 4 | MR. MOODY: Opposed? All right, motion carries. |
| 5 | Phew!! |
| 6 | MR. TRICHKA: Some action this morning. |
| 7 | FEMALE SPEAKER: That's usually the easy part. |
| 8 | MR. MOODY: I don't know. Boy, I hope this is not a |
| 9 | sign of face the problem. |
| 10 | MR. TRICHKA: Okay. So moving on in the Agenda, |
| 11 | I don't have any remarks, other than I'm tired of the cold |
| 12 | weather and I don't want to talk about politics, but I am |
| 13 | happy that the process played out the way it was supposed |
| 14 | to play out. So, that's all I'll say on that matter. |
| 15 | MR. MOODY: All right. |
| 16 | MR. TRICHKA: (Inaudible) |
| 17 | MR. MOODY: So, just to let you know, we started |
| 18 | the audit with (Inaudible) & Lyons. Hopefully, we'll have |
| 19 | everything in place by the time we have to submit |
| 20 | everything to New York State, ABL for the Public |
| 21 | Authorities Accountability Act, which is due April 1st, |
| 22 | but we usually get it in before, as soon as we can. So, |
| 23 | we'll have the audit and we'll go over it with the |
| 24 | Board when it is completed, but we have started it. Okay? |
| 25 | MR. TRICHKA: Okay. |
| | |

| | January 21, 2021 7 |
|----|---|
| 1 | MR. MOODY: All right. |
| 2 | MR. TRICHKA: Yeah. I'm guessing you'll be |
| 3 | having (inaudible) whole business? |
| 4 | MR. MOODY: No, that's just my director's |
| 5 | remarks. |
| 6 | MR. TRICHKA: Okay, fine. |
| 7 | MR. MOODY: All right. |
| 8 | MR. TRICHKA: You're done with the old business, |
| 9 | so going |
| 10 | into new business? |
| 11 | MR. MOODY: No, actually, I just want to bring |
| 12 | up some OL |
| 13 | business. |
| 14 | MR. TRICHKA: That's all right. |
| 15 | MR. MOODY: So, anyway, so we had talked about |
| 16 | Slavic & Company, the loan that we approved for HUD LDC's, |
| 17 | approved for \$100,000, and we've been going back and forth |
| 18 | over the past couple of |
| 19 | months. They were going to close on the loan. It came |
| 20 | back yesterday and George had submitted an E-mail to me. |
| 21 | It was supposed to be an E-mail requesting some changes to |
| 22 | our terms, but it ended up being an E-mail that he'd like |
| 23 | us to withdraw the loan to the to his company Slavic $\&$ |
| 24 | Company, and I'll just read it to you so "Thanks for |
| 25 | taking the time to discuss with me on the phone today. |

| 1 | Reviewed with our team and we have decided that we no |
|----|--|
| 2 | longer are going to go through with the closing of the |
| 3 | loan. We appreciate your willingness to help, but for us |
| 4 | to have to go back through the approval process due to the |
| 5 | amount of vehicles changing and possibly having to add |
| 6 | additional owner equity, because we are going to be |
| 7 | getting less vehicles, and what the car won't (inaudible) |
| 8 | it really does not make much business sense for us to |
| 9 | proceed with us getting this loan to purchases vehicles. |
| 10 | We can purchase the vehicles in a few other avenues which |
| 11 | will not have as much involved." |
| 12 | So, it's unfortunate because I know that we have |
| 13 | to spend now the CDGB Funds and this was a CDGB Fund Loan, |
| 14 | along with another one that is sort of up in the air right |
| 15 | now which is the Tri-Cities Towing, so and then we'll |
| 16 | be under the gun to Sara's office and HUD to spend these |
| 17 | funds but so we may have to address these programs. |
| 18 | The interest rates are very low. We do have we do have |
| 19 | a number of jobs that have to be created for these |
| | |

programs. We do have some flexibility to changing these -

- I think the dollars borrowed to jobs created, I think

it's \$35,000. Some of our loan programs are one per 25

that we should probably address at the next meeting. I

would hate to see the LDC lose CDGB Funds monies, taken

and things along those lines. So, I think it's something

8

25

20

21

22

23

1 back from us, but it is what it is to a certain extent. 2 HUD has many requirements and it's not always easy to fit it in with a business, so -- but we do the best we can, 3 4 and I think we have a number of programs that we try to 5 meet the needs of the business over the years, maybe they 6 have to be tweaked, maybe they don't have to be tweaked, but I think it's something that we have to look at, at 7 8 least, and maybe we can look at it the next meeting. I don't know if Sara, do you have anything to add when it 9 10 comes to HUD and CDGB Funds.

11 MS. ZUBALSKY-PEER: Yeah, I mean this is an 12 issue we've been facing pretty much every year is that by 13 August 2nd, we have our time list of expenditure test, and 14 we have to have a certain amount of funds spent. The 15 accountants are involving loan funds against us, so right 16 now when I have about, you know, a half a million dollars 17 sitting there and (inaudible) may, not through Joe's 18 fault, but like you said I think right now there are a lot 19 of other options for businesses that give loans are kind 20 of a heavy lift through the business owners, you know, to 21 apply, but Joe said create the jobs and everything. The 22 money is just not moving and if I just have that big chunk 23 of money kind of just sitting there, we did not meet with 24 our limits of expenditure test last year because of Covid 25 and none of the shut downs over construction projects went

| 1 | through in time. HUD waived it last year, but as of right |
|----|--|
| 2 | now, they've not waived it for this year yet. I'm hoping |
| 3 | they will, because it's not like things have magically |
| 4 | just gotten better, but there's no guarantee they will and |
| 5 | so I think that moving forward we do need to look at ways |
| 6 | you know whatever creative way anyone can come up with |
| 7 | to try to figure a solution for this issue. You know, I'm |
| 8 | open to all avenues. I obviously want to continue working |
| 9 | with you guys and making sure we have funds available for |
| 10 | businesses, but like Joe said, I think we might need to |
| 11 | tweak things to make the program more of an incentive, or |
| 12 | just find a way to get the money moving out the door |
| 13 | instead of just sitting there for a (inaudible) agenda |
| 14 | time. |

15 MR. MOODY: Now, the good thing is I've been 16 approached recently by at least one rather large project, 17 a recreational facility so there's a possibility. I 18 brought the idea involved with it, too. So, there's a possibility I'll be coming back next month with a rather 19 20 substantial project that I'd like to fit into the CDGB 21 Program, but the issue may be a number of jobs per dollars 22 borrowed, so it's something that maybe we could possibly 23 make up for this. it would be a larger loan. it would 24 certainly make up for the loss of a Slavic loan,, but --25 so I just want to make you aware of that. I don't have

| | January 21, 2021 11 |
|----|--|
| 1 | much else to say on that right now, but it's something |
| 2 | that we'll look at next month. |
| 3 | MR. TRICHKA: Sarah, with the waivers, was it a |
| 4 | blanket waiver, or were they giving it out on a case by |
| 5 | case basis last year? |
| 6 | MS. ZUBALSKY-PEER: It was a blanket waiver. It |
| 7 | was part of the (inaudible) waiver they filled. |
| 8 | MR. MOODY: Okay. |
| 9 | MR. TRICHKA: All right, Joe. |
| 10 | MR. MOODY: So, moving on to new business, so |
| 11 | you see two spreadsheets attached to the spreadsheet |
| 12 | I've been working off that gives you the scoring matrix |
| 13 | and the percentage that we could participate in. We have |
| 14 | one applicant from the last round basically. I'll call |
| 15 | around, but I don't want to use around, but for a lack of |
| 16 | a better term right now, which was starting at loan |
| 17 | number, or grant number 13, which was the TAWICP, which is |
| 18 | that's a wrap going all the way down, there's eight |
| 19 | additional that we received since the last discussion |
| 20 | about these grant applications, and you'll see, based on |
| 21 | the scoring that we're over the funds that are still |
| 22 | available in the form of CDBG-CV funds, by the amount of |
| 23 | \$13,347.99. So, at that time, I had a discussion with |
| 24 | Gary Leighton, our former Treasurer and Gary was able to |
| 25 | come up with some, I'll say a discounted way of looking at |

| | January 21, 2021 12 |
|----|--|
| 1 | the remaining amount so we could still assist all the |
| 2 | applicants if you so choose to do that. All the |
| 3 | applicants in the way of funding, but at a discounted |
| 4 | rate, still taking, obviously, our scoring matrix, the |
| 5 | percentage matrix, but then then discounting it, based |
| 6 | on the funds that are available. And you can see both of |
| 7 | those sheets, Steve if you want to put them up. |
| 8 | MR. TRICHKA: Yeah, that will let them in, the |
| 9 | other one is Gary's |
| 10 | MR. MOODY: Right. |
| 11 | MR. TRICHKA: (Inaudible) The length of |
| 12 | prospect of additional applications coming in is a slant - |
| 13 | it really |
| 14 | MR. MOODY: Actually, we closed it out I |
| 15 | closed it out as of the 5th let me see what date it was. |
| 16 | It was closed out as of it might have been the 5th, |
| 17 | excuse me as of the 5th of 2021, January, we closed out |
| 18 | applications. I have had a trickle of I have received |
| 19 | one application after that point for Jonathan's but it was |
| 20 | I advised him that we were closed out because of |
| 21 | resources, lack of funds that would be available as of the |
| 22 | moment, so we have received several other calls, but again |
| 23 | on our website, it does indicate that the application is |
| 24 | closed out. Now |
| 25 | MR. TRICHKA: All right. |

| 1 | MR. MOODY: you'll see, obviously, in that |
|----|--|
| 2 | last E-mail I sent everybody, along with Gary's discounted |
| 3 | adjusted grant amounts, I did indicate that there is a |
| 4 | potential after looking at all of these, I don't know |
| 5 | if every one of these applicants, grant recipients are |
| 6 | going to spend all their funds. I suspect they will not |
| 7 | be able to, just because of the restrictions when it comes |
| 8 | to use of funds, if you will, you know through what is an |
| 9 | (inaudible) expense. so, I don't think they'll use it |
| 10 | all, but I can't, and there even may be additional CBDG-CV |
| 11 | funds down the road, but we can't base it on that. I |
| 12 | think we have to go with what we have available, and then |
| 13 | if by chance they are all not spent, maybe we open up a |
| 14 | second round for whatever is left, and go from there, or |
| 15 | not. They |
| 16 | MR. TRICHKA: Another question on Gerry's |
| 17 | spreadsheet. It only covers 13 through 21, did we |
| 18 | disburse funds against one through 12? |
| 19 | MR. MOODY: Oh, yes oh, yeah, they were |
| 20 | already omitted. |
| 21 | MR. TRICHKA: I didn't know if everyone cleared |
| 22 | out. You know it looked so |
| 23 | MR. MOODY: No, they were already they |
| 24 | already have been in the works, not that they are already |
| 25 | gone. They're not always we have not cut checks |

| 1 | necessarily yet, but we've already issued award letters, |
|----|--|
| 2 | Sara has issued her letter for the next step so there is |
| 3 | no no, we can't go back on that. We can only move |
| 4 | forward on what and remember this program was based on |
| 5 | first come, first served, first approved, based on |
| 6 | availability of funds. So, unfortunately, the first 12 |
| 7 | that came in, they got the higher amounts based on our |
| 8 | score matrix, and if you want to assist all of them, the |
| 9 | discounted rates, probably the only way to go. Now, we |
| 10 | could certainly I could certainly go back and say, |
| 11 | okay, the last three that came in, we can't help, and then |
| 12 | cut it out there. |

13 MS. ZUBALSKY: I'll just jump in real quick, 14 too, and explain my process so everyone is aware and on 15 the me page. So what we can do, the way the program is 16 set up that we can provide assistance for three 17 consecutive months for eligible expenses. So once Joe got 18 his signed approval at a (inaudible) our office would mail 19 out a letter to them saying, okay, based on your 20 application, these are the expenses you are requesting 21 assistance for, here's the documentation we need from you 22 to verify eligibility, and then we determine based on what 23 they submit to us what's eligible, what's not, and we are 24 paying, so only two businesses got back to me in time to 25 issue January payments. The rest I assume are going to be

| 1 | for February, so I will know more likely by the end of |
|----|--|
| 2 | March and April how much of the first allocation is going |
| 3 | to be spent on these businesses, because not all the |
| 4 | expenses they are submitting for are actually eligible, so |
| 5 | there may be left over funds, but I won't know until that |
| 6 | three-month timeframe is up. Then in addition to what I |
| 7 | need to figure out once we see how much money was spent |
| 8 | from the first group you allocated to, I have to do the |
| 9 | calculation to see who falls under urgent need, and who |
| 10 | wants to qualify under low to moderate income benefit, |
| 11 | based on where the business is located, the poverty rate, |
| 12 | the low-moderate rate, and their census tract, do that |
| 13 | calculation to see how much money we have left over to |
| 14 | allocate to businesses that might be just urgent needed, |
| 15 | because there's tax on all these different percentages |
| 16 | with this grant fund. |
| 17 | MR. MOODY: Right, but that does not |
| 18 | MS. ZUBALSKY-PEER: A convoluted kind of |
| 19 | MR. MOODY: right but that does not affect us |
| 20 | right now. We have \$125,000 |
| 21 | MS. ZUBALSKY-PEER: Correct. |
| 22 | MR. MOODY: allocated. |
| 23 | MS. ZUBALSKY-PEER: Correct. |
| 24 | MR. MOODY: Okay. So, again |
| 25 | MS. ZUBALSKY-PEER: Yeah. |

| | January 21, 2021 16 |
|----|--|
| 1 | MR. MOODY: I think we the only option if |
| 2 | you want a System O would be the disconnected formula. I |
| 3 | mean I do think it makes sense, but again, you know, of |
| 4 | all those businesses, all of them are open and |
| 5 | operational, except for that That's a Wrap, if you |
| 6 | will, an ice cream shop, and that's the one that says he |
| 7 | needs the money to open back up, and the plan is to open |
| 8 | back up. So |
| 9 | MR. TRICHKA: Sara Sara, is there a time |
| 10 | period to spend the money? |
| 11 | MS. ZUBALSKY-PEER: So, HUD has not been super |
| 12 | clear on that yet. They would like to see all the Cd at |
| 13 | the total, then I believe they said originally by 2022, |
| 14 | but I think there's going to be some flexibility there, |
| 15 | because it depends on which round of funding you're |
| 16 | talking about they allocated, and I honestly don't know |
| 17 | what to expect moving forward with all the changes |
| 18 | happening politically. |
| 19 | MR. LEIGHTON: So, Joe, I would suggest if |
| 20 | there's excess money, unspent money, maybe we go back to |
| 21 | this group first, reallocate it if that's possible, where |
| 22 | the need is there |
| 23 | MR. MOODY: Yeah, I would my award I |
| 24 | could probably put something like that in my award letter, |
| 25 | but maybe there could be a disclaimer at the very bottom |

| | January 21, 2021 17 |
|----|---|
| 1 | that if there are additional funds that maybe we'll |
| 2 | revisit. |
| 3 | MR. LEIGHTON: Yeah. |
| 4 | MR. MOODY: I don't want to leave the door |
| 5 | necessarily open for that, because I have a feeling that |
| 6 | it may not play out that way, or it may. You know, I'd |
| 7 | almost like to assist maybe other businesses in another |
| 8 | round, if we can, But, you know, I'll leave it open. We |
| 9 | could always put that disclaimer in there if you would. |
| 10 | MR. LEIGHTON: Yeah, that would depend on the |
| 11 | amount of money that you have unspent |
| 12 | MR. MOODY: Yes, yes |
| 13 | MR. LEIGHTON: another amount |
| 14 | MR. MOODY: Right. |
| 15 | MR. LEIGHTON: Okay. |
| 16 | MR. MOODY: Yeah. So, I don't know. Steve, how |
| 17 | would you like to proceed? |
| 18 | MR. LEIGHTON: I think money, I don't know |
| 19 | I'm not really I don't feel inclined to want us to want |
| 20 | to hold a reserve or anything. I just feel who gets |
| 21 | you know we put out the numbers, we got the applications, |
| 22 | the money out. |
| 23 | MR. LEIGHTON: I have a tendency to agree with |
| 24 | you. You mean just go with the discounted and that's it. |
| 25 | MR. TRICHKA: Obviously, I was going to say |
| | |

| January | 21. | 2021 |
|---------|----------|------|
| Janaary | <u> </u> | 2021 |

1

2

3

4

5

6

7

| we're over-subscribed, so you know if we did a cutoff on |
|--|
| the date and we go with this kind of formula, I'm I'm |
| trying to parse through this Gary can you take like 30 |
| seconds and explain your discounting formula. What I'm |
| interested in a little bit is the higher scores get a |
| lower discount rate, and I can't tell from just looking at |
| this spreadsheet (inaudible) |

8 MR. LEIGHTON: Basically what I did was there's 9 two amounts there, the amount of the request and the 10 amount of the -- amount -- value (indiscernible) -- And they took each of the photos, for each one of the eight 11 12 loans, and I took the percentage of each. I took the 13 percentage of each grant by the amount of the request, and 14 percentage placed on the score. I averaged those two 15 percentages together, and then I applied that percentage 16 to the deficiency that we had and money, the \$13,248, and 17 so each -- each applicant got a percentage that was 18 reflected for their name and that percentage was against 19 the \$15,248 and subtracted from a lower amount they were 20 going to get per score for the amount of the request. So, 21 if they are scoring a dollar, the dollar is way lower if 22 that amount went in, as they are funding them, then we 23 deducted from. We deducted the deficiency from that 24 amount, then came up with a new amount. Is that clear 25 enough?

| | January 21, 2021 19 |
|----|--|
| 1 | MR. TRICHKA: So, there is a waiting in there |
| 2 | based on the score as well, yeah, I see. That's where I |
| 3 | wanted it. |
| 4 | MR. LEIGHTON: Yeah, but if we did it the other |
| 5 | way based on the loan that trickles the couple with a |
| 6 | strange number, they were getting more than more than |
| 7 | the score value. |
| 8 | MR. MOODY: Yeah, and we couldn't have that. |
| 9 | So, I don't know if you have any other questions, Steve, |
| 10 | so I you know, the other option is not assisting the |
| 11 | last three, or partially assisting the last three. That |
| 12 | is the order they came in also |
| 13 | MR. TRICHKA: Okay. |
| 14 | MR. LEIGHTON: The only thing I would add just |
| 15 | my thoughts looking at this is that they're discounted, |
| 16 | but they're not so steeply discounted that they're not |
| 17 | still leaving with with the bulk of what they came |
| 18 | asking for, and I think that says a lot that, you know, if |
| 19 | they requested five, they're getting \$3900. I think that |
| 20 | that's a fair amount, you know, when I gave him half or |
| 21 | less, we're still offering, I think the bulk of what they |
| 22 | came to ask for what they qualified for, I should say. |
| 23 | MR. TRICHKA: Uh-huh. |
| 24 | MR. LEIGHTON: So, I feel pretty good about |
| 25 | that. |
| | |

| | January 21, 2021 20 |
|----|--|
| 1 | MR. TRICHKA: Uh-huh. The only thing I |
| 2 | thought it was fair and equitable. Again, if you choose to |
| 3 | help all of them. |
| 4 | MR. LEIGHTON: I would prefer to just say that |
| 5 | would have been nine year actually, and just go ahead on |
| 6 | this basis instead of cutting off you had the card |
| 7 | cut off on the date, January 5th. |
| 8 | MR. MOODY: No, you got to know, we did not have |
| 9 | a hard cutoff on the date, it was until we ran out of |
| 10 | funds, basically, and by the time we got that last |
| 11 | application, we were pretty much out of funds. |
| 12 | MR. LEIGHTON: Was that before the January 5th, |
| 13 | I think that's what Steve was asking? |
| 14 | MR. MOODY: Yeah, it was a |
| 15 | MR. TRICHKA: Okay, why are you mentioning the |
| 16 | last three, so we because after number 18 is when if we |
| 17 | did the full funding that we would run out of funds? |
| 18 | MR. MOODY: Yes, yes, yeah. |
| 19 | MR. TRICHKA: Okay. |
| 20 | MR. MOODY: Based on the matrix, yes. |
| 21 | MR. TRICHKA: All right. |
| 22 | MS. JULIAN: Do you have a cleaner way to go |
| 23 | though |
| 24 | MR. MOODY: I'm sorry. |
| | |

| | January 21, 2021 21 |
|----|--|
| 1 | MS. JULIAN: This is Diane is that a |
| 2 | cleaner way for us to really go with it, and not have to |
| 3 | explain all of this just counting |
| 4 | MR. MOODY: I don't |
| 5 | MS. JULIAN: and then if we do that extra |
| 6 | money, then we go back to those three? |
| 7 | MR. MOODY: That's a good question. First of |
| 8 | all, I want to explain all the discounting. It would be |
| 9 | == my award letter would indicate here's what you've been |
| 10 | approved for, and then if they had questions, obviously I |
| 11 | could answer those questions, based on the discount, based |
| 12 | on available funds, based on our willingness to help |
| 13 | everyone that applied before the funds ran out. I don't |
| 14 | it would not be in my award letter, nor would openly |
| 15 | explain that unless I was asked. |
| 16 | MS. JULIAN: (Inaudible) |
| 17 | MR. MOODY: Does that answer your I don't |
| 18 | know if that answers your question at all, but |
| 19 | MS. JULIAN: Yes. Now uh-huh. Sounds good. |
| 20 | MR. TRICHKA: Diane, are you still inclined to |
| 21 | drop the last three or go with the discounting? |
| 22 | MS. JULIAN: Well, I mean I just in thinking |
| 23 | about it, we said until funding ran out, and funding ran |
| 24 | out, and then this happened to come in, but I understand |
| 25 | too, we want to help as many people in businesses as we |

| | January 21, 2021 22 |
|----|---|
| 1 | can. So, this approaching is a fair certainly, a fair |
| 2 | way to approach us. So, just a thought. |
| 3 | MR. MOODY: Yeah, it's almost like the early |
| 4 | bird catches the worm with his grant application, but |
| 5 | there was no other way we can I don't know. |
| 6 | MS. JULIAN: Uh-huh. |
| 7 | MALE SPEAKER: (Inaudible) |
| 8 | MR. TRICHKA: I know don't I mean you're |
| 9 | the one that was going to, you know, base. I don't think |
| 10 | it's legally challengeable, but you know if there is any |
| 11 | criticism, you're going to feel the brunt of it. |
| 12 | MR. MOODY: Yeah, I'm not |
| 13 | MR. TRICHKA: You had a (inaudible) |
| 14 | MR. MOODY: I'm I'm okay with it. I mean I |
| 15 | think it's fair, equitable, and I think you maximize the |
| 16 | amount that was available to us as best we could. I have |
| 17 | no problem defending that, and it's not like those who |
| 18 | came in later with their application, it's not our fault |
| 19 | they were later than the other first 12 or 13 that came |
| 20 | in. So, I have no problem defending it, if it comes up, |
| 21 | because the other option is, I mean I would point blank |
| 22 | say the other option is, we want to be able to assist all |
| 23 | those businesses. |
| 24 | MR. TRICHKA: Right, I mean you seem to fund the |
| 25 | first six or four, or deny at the discount rate. Those |

| | January 21, 2021 23 |
|----|--|
| | |
| 1 | are the two options. Anybody else got any? Any more |
| 2 | comments, Tim, Gary, Jim, |
| 3 | Jeff? |
| 4 | MR. MOODY: I'd like to |
| 5 | MALE SPEAKER: I'd like to partial it out. |
| 6 | MR. MOODY: Okay. |
| 7 | MALE SPEAKER: I'm really comfortable with the |
| 8 | drafts we're headed. I think it's fair. Everybody is |
| 9 | getting something. The amounts are significant enough |
| 10 | they're not exactly what they would have got, but really |
| 11 | they were late and they're getting a lot more than |
| 12 | generous, I think it's perfectly fair. |
| 13 | MR. MOODY: Yup. |
| 14 | MS. JULIAN: Uh-huh. |
| 15 | MR. MOODY: So, do you, if somebody |
| 16 | MALE SPEAKER: Do you want to (inaudible) around |
| 17 | Jim accepting these final nine at the discounted rate? |
| 18 | MR. MOODY: And do you want me to read off each |
| 19 | one like I did before up to that amount, as one |
| 20 | resolution, Steve? |
| 21 | MR. TRICHKA: Yes. |
| 22 | MR. MOODY: Okay. |
| 23 | MR. TRICHKA: It's not the individual resolution |
| 24 | for each one. |
| 25 | MR. MOODY: No, no, we'll approve it as one |
| | |

| | January 21, 2021 24 |
|----|---|
| | |
| 1 | resolution, but I'd like to read each name up to the |
| 2 | amount we approved it for, and it will be one resolution. |
| 3 | MR. TRICHKA: Okay. |
| 4 | MR. MOODY: Okay. So, just here, hold on. No, |
| 5 | that's not no I got to go in my order, sorry. So the |
| 6 | first one is TAW-ICP, doing business as That's A Wrap and |
| 7 | Ice Cream, up to amount of \$3920; Cinema Saver, up to |
| 8 | amount of \$5970; Ave Maria Catholic Shop, up to amount of |
| 9 | \$4320; Cacciatore's Restaurant, up to amount of \$6000 and |
| 10 | is that \$80? |
| 11 | MALE SPEAKER: \$80. |
| 12 | MR. MOODY: \$80, okay. The Greek House |
| 13 | Restaurant, up to amount of \$6080. Renaissance Studios, |
| 14 | up to an amount of \$4700 Antonio's Bar & Tratoria, up to |
| 15 | an amount of \$5200; Doggie Works, up to an amount of |
| 16 | \$1570; and Casa Di Bella Salon, up to an amount \$4510, |
| 17 | for a total of \$42,350, in CDBG/CV Funds. |
| 18 | MR. TRICHKA: Okay. So may I have a motion to |
| 19 | approve those up to amounts and disbursements, as Joe |
| 20 | indicated. |
| 21 | MALE SPEAKER: Chairman, so moved. |
| 22 | MALE SPEAKER: Chairman, second. Tim, this is |
| 23 | this is the seconded. |
| 24 | MR. TRICHKA: Thanks, Tim. All in favor? |
| 25 | FEMALE SPEAKER: Aye. |
| | |

| | January 21, 2021 25 |
|----|---|
| 1 | FEMALE SPEAKER: Aye. |
| 2 | FEMALE SPEAKER: Aye. |
| 3 | MR. TRICHKA: All right, that motion carries. |
| 4 | MR. MOODY Great, thank you all. Appreciate |
| 5 | that. Thank you, Gary. |
| 6 | I need somebody to remove add Jeff as an |
| 7 | authorized signer and remove Gary as an authorized signer |
| 8 | on the M&T Account. |
| 9 | Could I have somebody first that motion? |
| 10 | MR. PEDUTO: I'll second it. |
| 11 | MR. MOODY: Jim Peduto seconded it, okay. |
| 12 | Okay, Jim, thank you. |
| 13 | All in favor. |
| 14 | MR. TRICHKA: Okay, Jim, thank you. All in |
| 15 | favor? |
| 16 | MALE SPEAKER: Aye. |
| 17 | MR. TRICHKA: Opposed? All right. Motion |
| 18 | carries. |
| 19 | MALE SPEAKER: Jeff, you can't oppose it. |
| 20 | MR. MOODY: As promised, I have nothing else to |
| 21 | share with you as of the moment, so we can get out early. |
| 22 | MR. TRICHKA: All right. So, yeah, thank you |
| 23 | everybody for getting out this morning. I know it's time |
| 24 | we're getting back in the swing of the year. So, anyway, |
| 25 | a motion to close the meeting, adjourned. |

| | January 21, 2021 26 |
|----|---|
| 1 | MR. MOODY: All right, who moved it? Hold on |
| 2 | for a second, so Jeff moved it. |
| 3 | MALE SPEAKER: Jeff first, Jim second. |
| 4 | MR. TRICHKA: All in favor? |
| 5 | MALE SPEAKER: Aye. |
| 6 | MALE SPEAKER: Aye. |
| 7 | MALE SPEAKER: Aye. |
| 8 | MR. TRICHKA: So, we're adjourned now, 8:37. |
| 9 | Thanks again to everybody. (Crosstalk) |
| 10 | MR. MOODY: Right, thank you all, appreciate it. |
| 11 | |
| 12 | (MEETING CONCLUDED) |
| 13 | CERTIFICATION |
| 14 | I, SALLY OMAR, certify that the foregoing Transcript of |
| 15 | the Town of Union LDC Regular Board Meeting, held on |
| 16 | January 21, 2021 was prepared using electronic |
| 17 | transcription equipment and is a true and accurate record |
| 18 | of the proceedings. |
| 19 | |
| | Sally Omar |
| 20 | |
| 21 | (Electronic Signature) |
| 22 | SALLY OMAR |
| 23 | Date: March 5, 2021 |
| 24 | |
| | |