

**TOWN OF UNION  
LOCAL DEVELOPMENT CORPORATION  
MEETING MINUTES  
THURSDAY, DECEMBER 17, 2020**

**SYNOPSIS OF MEETING**

The Town of Union Local Development Corporation remotely met for a regular meeting on Thursday, December 17, 2020 via video conferencing.

**I. THE MEETING WAS CALLED TO ORDER AT 8:11 A.M.**

MEMBERS PRESENT: Stephen Trichka, Diane Julian, Gary Leighton, James Peduto,  
Mary O'Malley-Trumble, Timothy Strong

MEMBERS ABSENT: Jeffrey L'Amoreaux

OTHERS PRESENT: Rosemarie Pope (LDC Board Attorney)  
Richard Materese (Town Supervisor)

STAFF PRESENT: Joseph Moody (LDC Director)

**II. APPROVAL OF THE MINUTES**

The Minutes of the regular LDC Board Meeting of November 19, 2020 were reviewed and approved, as written.

Motion:	Tim Strong
Motion 2 <sup>nd</sup> :	Mary O'Malley-Trumble
Motion:	To approve the regular LDC Board Meeting Minutes of November 19, 2020, as written.
Vote:	Motion approved [6 - Yes, 0 - No, 1 – Absent (Jeffrey L'Amoreaux), 0 - Abstain]

**III. PRESIDENT'S REMARKS**

President Trichka shared positive remarks about the effective performance of the LDC Board members in performing their 2020 responsibilities.

**IV. DIRECTOR'S REMARKS**

Director Moody conveyed his appreciation to the LDC Board members for their support over the past year for enhancing business development.

**V. OLD BUSINESS**

A. Mr. Moody updated the Board members about the previously approved \$100,000.00 Commercial Façade loan to OM Shirdi Sai, LLC. The purpose of the loan is to provide financing for exterior renovation of the former Red Carpet Inn located at 749 West Main Street in Endicott. Mr. Moody said he recently met with OM Shirdi

Sai, LLC principal Rakesh Shroff. Mr. Shroff informed Mr. Moody that a correlative loan request to Tioga State Bank has failed to materialize. Mr. Shroff is now seeking funding from another source. He may also decide to self-finance his project.

## VI. NEW BUSINESS

- A. Mr. Moody informed the Board about the numerous grant applications submitted for the new 2020 Town of Union LDC (CDBG-CV) Small Business Urgent Need Grant Program. The LDC has received twelve (12) completed applications from town businesses, including Anem LLC (Best Bagels In Town, Endwell), Be True To You Fitness, Diane Testani Hair Salon, Holden Restaurants (Kristofor's), Ideal Bowling Center Inc., Magic Nails & Spa, Mama TS II, Ruby Jewelry Co. Inc., So Jealous Hair Design, Southern Tier Stages Inc., The North Brewery LLC, and The Riverdale Banquet Hall. Completion of an application from That's a Wrap is pending.

The LDC Board members then discussed the eligibility of grant applicants and the determination of equitable grant amounts. A business matrix designed by Director Moody, which incorporated the quantification of verifiable operational and financial measures, was used as the criteria-based source for objectively scoring applications and thereby establishing individual grant amounts.

After thorough Board discussion and consensus of opinion regarding eligibility qualification and financing amounts, it was decided to comprehensively vote to concurrently approve the 12 completed applications. A scoring matrix was used to determine the maximum amount each applicant may be awarded. President Trichka then requested a motion to approve the 12 award recipients at the Board's proposed amounts. The final decision on determining eligible expenses will be made by Planning Director Zubalsky-Peer, who is the primary liaison between the Town's Community Development Department and the U.S. Department of Housing and Urban Development.

President Trichka requested a motion to approve the Town of Union LDC (CDBG-CV) Small Business Urgent Need Grant awards.

Motion: Tim Strong  
Motion 2<sup>nd</sup>: Gary Leighton  
Motion: To approve the following 2020 Town of Union LDC (CDBG-CV) Small Business Urgent Need Grant Recipients in the **amount not to exceed:**

- \$9,000.00 to Mama TS II Restaurant
- \$6,000.00 to So Jealous Hair Design
- \$7,000.00 to Ideal Bowling Center, Inc.
- \$7,000.00 to Anem, LLC (Best Bagels In Town, Endwell)
- \$6,000.00 to The North Brewery, LLC.
- \$7,000.00 to Ruby Jewelry Co., Inc.



- \$9,000.00 to Southern Tier Stages, Inc. (Shafer's Tour & Charter
- \$7,000.00 to Holden Restaurants, Inc.
- \$7,000.00 to The Riverdale Banquet Hall, Inc.
- \$8,000.00 to Magic Nails & Spa
- \$1,650.00 to Be True To You Fitness
- \$8,000.00 to Diane Testani Hail Salon

Vote: Motion approved [5 - Yes, 0 - No, 1 – Absent (Jeffrey L'Amoreaux), 1 - Abstain (Ms. Julian)]

The LDC Board agreed to table That's a Wrap pending additional information (including the applicant's social security number, date of birth and other financial documentation), from the currently non-operational business.

In summation, the LDC Board of Directors approved the 12 completed applications seeking a 2020 Town of Union LDC (CDBG-CV) Small Business Urgent Need Grant. The cumulative amount of the 12 grants awarded by the LDC Board is \$82,650.00. It is confidently anticipated that the remaining \$42,350.00 of the program's \$125,000.00 total allocation will be entirely distributed to subsequent urgent need grant applicants.

## **VII. OTHER BUSINESS**

A. There was no topics for discussion or consideration.

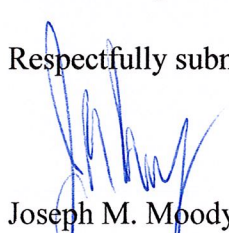
## **VIII. ADJOURNMENT**

A. President Trichka asked if there were additional topics for LDC Board discussion or consideration. In recognition of Board members assertion that all desired topics had been addressed, Mr. Trichka requested a motion to adjourn the regular meeting.

Motion: Mary O'Malley-Trumble  
 Motion 2<sup>nd</sup>: Diane Julian  
 Motion: To adjourn the regular LDC Board meeting of December 17, 2020.  
 Vote: Motion approved [6 - Yes, 0 - No, 1 – Absent (Jeffrey L'Amoreaux), 0 - Abstain].

The meeting was adjourned at 8:39 a.m.

Respectfully submitted,

  
 Joseph M. Moody  
 Director